

## Home in Five Advantage Program

March 2020





## Home in Five Advantage Down Payment Assistance Program



Sponsored by: Maricopa IDA Phoenix IDA

Presented by: Lakeview Loan Servicing LLC Stifel, Nicolaus & Company



### **Local Government Partnership since 2012**

• The Home in Five Advantage Program was designed by the Maricopa and Phoenix IDAs to support sustainable, long-term homeownership for qualified low and moderate income buyers within Maricopa county.

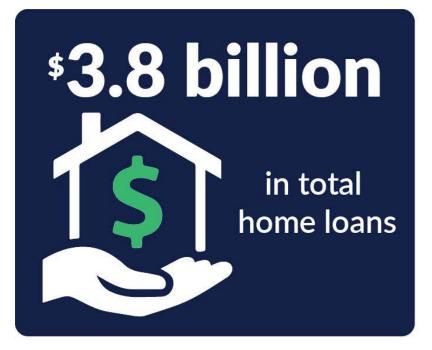


- Both IDAs qualify as providers of down payment assistance under FHA, VA, Fannie Mae and Freddie Mac guidelines.
- Both IDAs qualify as a "Housing Finance Agency" under HUD guidelines



#### **Program Success since 2012**







#### **Program Success since 2012**

# **\$150 million**

in down payment assistance



# \$2.4 million

additional assistance provided to first responders, K-12 teachers, veterans, U.S. military personnel, and income-qualified individuals.



### Home in Five Advantage 2020 and Partners

- Lakeview Loan Servicing LLC is the Master Servicer.
- eHousing is no longer the Program Administrator
- All loans must be locked through and sold to <u>LakeviewCorrespondent.com</u>
- Since March 2019,
  - 59 active lenders
  - 2,200 loans reserved, \$500 million in First Loans (\$225,000 average).
- Stifel, Nicolaus & Company (Stifel) will provide certain administrative functions.
- Unmatched pricing, credit, underwriting concessions from FHA, VA and the GSEs









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7

### Program Parameters (All Loans, All Borrowers)

### **Eligible Property Types**

Owner occupied, 1-unit primary residences including:

- Townhomes
- PUDs
- Condominiums

#### Location

- Property must be within Maricopa county.
- Borrowers must have fully executed sale contract before a rate lock can be submitted.

Borrowers and spouses must reside in the U.S. and occupy the property as their primary residence within 60 days of closing.

#### **Borrower Investment**

No minimum investment from the Borrower's own funds; gifts from any eligible source are permitted.





### **Program Parameters (All Loans, All Borrowers)**

#### **Borrower Eligibility requirements:**

- Income Limits regardless of family size
- Targeted Borrowers eligible for Additional Assistance
  - First responders (professional peace officers, firefighters, emergency personnel or detention officers)
  - Income-qualified borrowers (annual income at or below 50% AMI)
  - United States military personnel or veterans
  - K-12 teachers (full-time)
- Although no pre-close compliance review is required, there must be evidence in the file to support the qualification.
  - Non-Purchasing Spouses are permitted (sign the security instrument only); follow Agency guidelines on NSP debt. Co-Signers are <u>not</u> permitted.

Lender Compensation. 2.5% SRP, no discount points or origination fee allowed



### **Program Parameters (All Loans, All Borrowers)**

- Purchases only, 30-year fixed rate loans, owner occupied, primary residence
- **Homebuyer Education:** All Borrowers on the Note, even non-first time homebuyers, are required to take an 8-hour homebuyer education course through an approved housing counseling agency located in Arizona and get a certificate of completion as a condition for closing a Home In Five loan. The homebuyer education course may be in-person or on-line. If a homebuyer takes an on-line class, they must provide their lender with a co-branded certificate with the local agency's name and/or logo, along with the on-line provider's information. The agencies at the web site listed below have provided us with links their on-line offerings. to approved course http://www.homein5advantage.com/homebuyer-education/
  - Administration of Resources and Choices
  - Money Management International
  - Newtown CDC
  - Take Charge America
  - Trellis Arizona



### **Program Parameters (All Loans, All Borrowers)**

#### **Fewer Restrictions & Easier to Use**

- <u>No</u> finite source of funding; the Program is continuously funded.
- The Program is <u>not</u> limited to First Time Homebuyers.
- Federal Recapture does <u>not</u> apply.
- No purchase price limits (FHA, VA, GSE loan limits do apply)
- <u>No</u> Lender or Seller Affidavits, no worksheets
- <u>No</u> Underwriter Certificate
- <u>No</u> Program Administration Fee
- No caps or restrictions on loan fees; "reasonable and customary".

#### **CFPB Overlays**

• High Priced Mortgage Loan Calculations: Program is exempt. However, Program is <u>not</u> exempt from High Cost Calculations.



### **Income Limits and Qualifying Income (All Borrowers)**

- **Program Income Limit:** Currently at **\$105,000** regardless of family size.
- HFA Preferred Borrowers are Borrowers earning up to 80% of the area median income (\$<u>58,320</u>).
- Qualifying Income: <u>All</u> income listed on the application or disclosed through the loan process must be developed according to investor guidelines
- Calculated in accordance with FHA, VA, Fannie Mae, Freddie Mac guidelines.
  - All Qualifying Income used for underwriting must be applied against the income limit.
  - Develop all disclosed borrower(s) income sources in accordance with FHA, VA, Fannie Mae and Freddie Mac guidelines and standard Lender underwriting practices.
  - File must document why any borrower(s) disclosed income was not used for underwriting or applied against the income limit.
  - <u>Household income</u> does not apply.
- **Tax transcripts** are required when tax returns are used to qualify a Borrower, when a written VOE form is used (standalone) or when employed by a family.



### **On-Line Resources**

- For more information or questions about the **Second Mortgage** options, including lender agreement, contact information, conventional/government product matrices, and program guidelines, refer to the Resources for Lenders page at <a href="http://www.homein5advantage.com">http://www.homein5advantage.com</a>
  - o Daily Rate Sheet
  - o Program At a Glance
  - o First Loan Matrices (Conventional Loans and Government Loans)
  - o Program Down Payment Assistance Guidelines
  - Second loan documents in a fillable Acrobat Adobe format (clean and sample)
  - Lakeview material and training videos.
- For more information or questions about the First Mortgage please see the applicable product matrices (Conventional and Government Loans at <u>www.lakeviewcorrespondent.com</u>.
  - o Various First Loan rate lock and loan delivery job aids
- For those responsible for rate locking with Lakeview, you can go to the Home In Five web site or you can use the link below to view the training video.
  - Locking and Pricing a Home in Five Loan paired with a Second
  - <u>https://rise.articulate.com/share/KZWFMWOmFV9nS4sb0sWG-tNtuSvYLMiS</u>
  - Lenders may request and print confirmations for the First and Second Loan.
  - Second Loan interest rate is 0%.

#### **First Mortgage Loans – Conventional**

#### Refer to the posted Lakeview Conventional First Loan Product Matrix\*\*

- Fannie Mae's **HFA Preferred** and Freddie Mac **HFA Advantage** Loans only.
- Standard Freddie Mac and Fannie Mae loan products are not permitted.
- LTV/CLTV: Up to maximum 97/105%
- Credit Score: All Borrowers must have a FICO score of no less than 640.
- DTI: Not to exceed 50% subject to a DU or LPA approval
- Underwriting: Approve/Eligible from DU or Accept/Eligible from LPA; manual underwriting and/or non-traditional credit are not permitted
- \*\*In the case of conflicting guidelines, lender must follow the more restrictive guidelines of Home in Five, Fannie Mae or Freddie Mac (as applicable), Mortgage Insurer, Lender or Lakeview Loan Servicing.



### First Mortgage Loans – Conventional (Continued)

#### **Other Key Features of Conventional Loans (Low Income Only)**

- No delivery fees, no loan level price adjustments
- Mortgage Insurance coverage required
  - Monthly, split and single MI premiums are permitted. Lenders should note that High Cost triggers and calculations <u>do</u> apply.

95.01%-97%	18%
90.01-95%	16%
85.01-90%	12%
80.01-85%	6%

- For Conventional Loans for Borrowers earning above \$58,320, standard MI coverages now apply (e.g., 35% for a 95.01-97% LTV).
- Conventional loan rates are lower for Borrowers earning up to 80% AMI (currently \$58,320). Charter MI is only available for Borrowers earning up to \$58,320.



Lakeview Government First Loan Product Matrix\*\*

(available on Lakeview portal and Home in Five website)

- FHA, VA loans only. Includes limited 203 K and HUD 184 (follow HUD guidelines)
- Full 203 K Loans are not permitted.
- Borrowers may not own another primary residence at the loan closing
- LTV/CLTV: 96.5% (FHA), 100% (VA). CLTV per FHA and VA guidelines
- Credit Score: All Borrowers must have a FICO score of no less than 640.
- DTI: Not to exceed 50% subject to a DU or LPA approval
- Underwriting: Approve/Eligible from DU or Accept/Eligible from LPA;
  - Manual <u>Downgrades</u> are permitted for FHA Loans only if additional information was not considered in the Approve/Eligible or Accept/Eligible decision, subject to 660 minimum FICO score for all Borrowers and a 43% maximum DTI.

\*\*In the case of conflicting guidelines, lender must follow the more restrictive guidelines of Home in Five, FHA or VA (as applicable), Lender or Lakeview Loan Servicing.



### **DPA Provided through Second Loan Options**

### Home in Five Advantage Down Payment Assistance (DPA) Guidelines

(available on Home in Five website)

#### Home in Five Advantage DPA with FHA, VA, Conventional First Loans

- 3-year term for Second Loan
- Up to 5% of final First Loan amount (including any financed MI), rounded down to nearest dollar see Daily Rate Sheet for availability
- Deferred principal, no accrued interest, due upon sale or refinance
- Principal forgiven 1/36<sup>th</sup> per full month over 3 years if the first lien stays in place.

Targeted Borrowers are eligible for Additional DPA of 1% on all loans.

#### Select the correct Second Loan EPXxxx product code (shown on the Rate Sheet) for the corresponding DPA amount, including Additional DPA, if any.

#### **CFPB Overlays**

• 2nd Loan Disclosures: Program qualifies for CFPB's partial disclosure exemption.

#### **Second Loan Requirements and Restrictions**

- Second Promissory Note and secured by a recorded Second Deed of Trust/Mortgage.
- Second Loans are in the IDAs' names as Second Loan lender and beneficiary.
- Second Loans must be disclosed by the originating Lenders concurrently with the First Loan in accordance with CFPD guidelines.
- Second Loans are <u>not</u> assumable and <u>not</u> eligible for subordination.
- DPA (Second Loan proceeds) may be used to fund up to 100% of the Borrowers' cash to close.
- No cash back from the Second Loan proceeds; surplus must be used to reduce the First Loan principal. This "no cash back" rule does not impact any cash back due to the Borrower from earnest money, prepaid fees, pro-rated interest, etc.
- DPA (Second Loan proceeds) are advanced by the originating Lender, reimbursed when the First and Second Loans are sold to Lakeview.

Lenders must refer to the posted Advantage Down Payment Assistance Guidelines for complete details on how the Second Loans are disclosed, processed and funded.



### **Second Loan Processing**

#### Second Loan Representation in DU and LPA

- Within DU, second loans are entered as Community Seconds
- Within LPA, Home in Five second loans are entered into the "Total Gift Fund" field in the Assets and Reserve section (Freddie Mac Seller Guide 4204.2 "Affordable Seconds").

#### Disclosures

- The Lender must disclose the second loan terms on behalf of the IDAs in accordance with CFPB guidelines. Under CFPB's partial disclosure exemption, Lenders may use:
  - the Home in Five RESPA 2<sup>nd</sup> loan disclosure, or
  - Lender's own TRID 2nd Loan Estimate and 2<sup>nd</sup> Loan Closing Disclosure (CD)

Each Lender should check with their own Compliance Department to determine when and how the second loan terms should be disclosed to the borrower.

• Recording fee and transfer taxes are the only permitted second loan fees. Both should be reflected on the second loan disclosures and not in the first loan disclosures.

#### **Original Second Loan Documents**

 Original second notes and true certified copy of the second loan deed of trust with recordation stamp should be returned to the originating Lender and then delivered to Lakeview for advance reimbursement







HOME IN FIVE ADVANTAGE SM Program Guidelines by Loan Type – At-a-Glance

	Government Loans	Fannie Mae (FNM), Freddie Mac (FRE)		
Eligible Loans	FHA, VA, 30 year fixed	FNM and FRE HFA Loans, 30 year fixed		
LTV/CLTV	Per FHA, VA limits Up to 97%/105% with Affordable 2nds			
Eligible Properties	1-unit SF, Townhomes, PUDs, Condos.1-unit SF, Townhomes, PUDs, CondoFollow FHA, VA guidelinesFollow FNM and FRE guidelines.			
Eligible Borrowers	First time and repeat buyers. May not ow	n any residential property at loan closing.		
Targeted Borrowers	First Responders, Income Qualified Borrowers, Military Personnel, and K-12 Teachers may be eligible for a Second Loan increase or cash assistance.			
Borrower Investment	No minimum required.			
Eligible Area	Throughout Maricopa County including the City of Phoenix.			
Loan Purpose	Purchases only.			
Loan Rates and Locks	Priced daily; 60-day rate locks. No price adjustments, no delivery fees.			
Purchase Price Limits	None. FHA, VA loan limits apply. None. GSE loan limit applies (\$484,100).			
Qualifying Income Limits (regardless of family size)	Program Income Limit: \$105,000.	Program Limit: \$105,000 Low Income Limit: \$58,320		





AUS Underwriting	Subject to AUS approval.	Subject to DU or LPA approval only.		
Manual Underwriting	FHA only. 660 minimum credit score, 43% DTI maximum.	Not permitted.		
Credit Scores (CS)	Minimum 640 CS for FHA/VA loans	Minimum 640 CS for all Borrowers		
DTI Ratio Maximum	Lesser of 50% DTI or AUS approval	Lesser of 50% DTI or DU/LPA approval		
Homebuyer Ed	Required for all Borrowers, even repeat 1	homebuyers.		
Mortgage Insurance	Per FHA, VA guidelines	Lower "Charter" MI coverage may apply		
2 <sup>nd</sup> Loan Sizes	2 <sup>nd</sup> Loans of up to 5% in size. Targeted Borrowers qualify for a 1% increase.	FNM / FRE: 3%, 4%, 5% Targeted Borrowers qualify for a 1% increase. FNM / FRE: 0% (not eligible for 1% increase)		
2 <sup>nd</sup> Loan Repayment Terms	Deferred principal, 0% interest, due upon sale or refinance, principal forgiven over 3 years.	FNM and FRE: Deferred principal, 0% interest, due upon sale or refinance, principal forgiven over 3 years.		
2 <sup>nd</sup> Loan Documents	2 <sup>nd</sup> Loan documents are available in a fillable PDF format at http://www.homein5advantage.com/resources-for-lenders/			
Income Based Grant Assistance	N/A	N/A		
Assistance Funding	Advanced by originating Lender at the loan closing on behalf of the IDAs.			
Pre-Close Review	No First Loan or Second Loan pre-close package required.			
Fees/Discounts	Discount points or origination fees are not permitted.			
Lakeview Fees	\$400 Loan Review Fee; \$10 Flood Cert I	Fee; \$75 Tax Service.		



### Home in Five Advantage Rate Locks

- Loan Rates and Second Loan options are posted daily on the Resources for Lenders page at <u>http://www.homein5advantage.com</u>
- Borrowers must have fully executed sale contract before a rate lock is submitted.
- Rate concessions or subsidies are based on the <u>final</u> Qualifying Income.
- All loans must be locked through <u>LakeviewCorrespondent.com</u>. Credentials are issued through a Lakeview authorized person with each lender. Contact <u>Lakeview's Client Services</u> by email or by phone at 85-Lakeview, Option 3 if you don't know who that is in your organization.
- All loans must be purchased by the 60-day expiration date (extensions with a fee).
  - Includes locking, closing, loan delivery, and purchase
- First Loan, Second Loan confirmations and HI5 Commitment Letters (FHA loans only) are available through **Lakeview**.
- Second loans are locked at <u>0%</u> interest.
- Rate locks may be requested, modified, or cancelled between 9am 7pm EDT before the loan closes without penalty. For any loan that closes with an incorrect rate lock, any loss incurred by Lakeview will be deducted from the loan purchase price paid to Lender.





#### The Industrial Development Authority of the City of Phoenix, Arizona The Industrial Development Authority of the County of Maricopa Legally Enforceable Commitment Letter for HUD Mortgagee Letter #2013-14 and Mortgagee Letter #2019-06 (FHA Loans Only)

Date:	7/12/2019				
To Lender:	Demo Correspondent				
Subject: HOME IN FIVE™ A	dvantage Down Payn	nent Assis	tance P	rogram	
Borrower(s):	test commitment				
Borrower(s):					
Property Address:	1 main st		City:	phoenix	
County:	Maricopa	State:	Arizona		Zip Code: 44444
Second Loan Amount (\$):	\$10,000.00				

This letter is to document Program compliance with FHA's requirements applicable to Secondary Financing ("Second Loans"), as outlined in HUD Mortgagee Letter #2019-06 dated April 18, 2019. The Industrial Development Authority of the City of Phoenix, Arizona, and The Industrial Development Authority of the County of Maricopa (collectively, the "IDAs") have provided to the Lender a legal opinion from the law firm of Riley Carlock & Applewhite that satisfies HUD Mortgagee Letter #2019-06.

As required by both Mortgagee Letters, the IDAs state that they have, at or before closing, incurred a legally enforceable obligation to provide the Second Loan funds towards all or a portion of the Borrower's Minimum Cash Investment and that the provision of such funds is not contingent upon any future transfer of the First Mortgage Loan. Funds provided towards the Borrower's minimum required investment were funds legally belonging to the IDAs and were provided in the IDAs' governmental capacity in the jurisdiction in which the subject property is located. In addition to retaining this Commitment Letter in your loan file, you must also satisfy FHA insurability requirements for the First Mortgage Loan originated in conjunction with the Program referenced above.

As provided in the Program Guidelines, the above referenced Second Loan Amount will be advanced upon closing by the Lender on behalf of the IDAs for the benefit of the Borrower, The IDAs will provide for the reimbursement of the Second Loan Amount to the originating Lender at the time the First Mortgage Loan is purchased and funded by the IDAs designated Servicer, to whom all First Mortgage Loans may be sold. The above referenced Program Assistance will be evidenced by a Second Promissory Note and secured by a Second Deed of Trust and subordinate lien on the Property with the IDAs as the beneficiary.

The Industrial Development Authority of the City of Phoenix, Arizona

Juan Salgado Chief Executive Officer

The Industrial Development Authority of the County of Maricopa

Shelby L. Scharbach

Shelby L. Scharback Executive Director

STIFEL

Date: 3/25/2020 Time: 7:00 AM

#### Home in Five (Maricopa County, AZ)

#### Conventional Products

#### 30 Year w/ 3-Yr Forgivable DPA

<= \$58,320 Income			
Prod Code	Rate	DPA 2nd	
CPX400	3.250%	-	
CPX403	3.625%	3%	
CPX404	4.000%	4%	
CPX405	4.750%	5%	

#### Government Products

#### 30 Year w/ 3-Yr Forgivable DPA

FHA			
Prod Code	Rate	DPA 2nd	
FPX303	3.000%	3%	
FPX304	3.250%	4%	
FPX305	4.750%	5%	

> \$58,320 Income			
Prod Code	Rate	DPA 2nd	
CPX500	3.375%	-	
CPX503	4.625%	3%	
CPX504	5.000%	4%	
CPX505	#N/A	5%	

Second Lien Options		
EPX300	3% or 4% assistance (no additional	
LFAJOU	assistance)	
EPX301	Additional 1% assistance for First	
LFX301	Responders*	
EPX302	Additional 1% assistance for qualified	
LFA302	borrowers earning <= \$36,450*	
EPX303	Additional 1% assistance for Qualified US	
EPA505	military personnel/veterans*	
EPX304 Additional 1% assistance for K-12		
LFA304	Teachers*	

VA			
Prod Code	Rate	DPA 2nd	
VPX303	3.000%	3%	
VPX304	3.250%	4%	
VPX305	4.750%	5%	

Second Lien Options		
EPX300	3%, 4% or 5% assistance (no additional	
LFAJOU	assistance)	
EPX301	Additional 1% assistance for First	
LFAJUI	Responders*	
EPX302 Additional 1% assistance for qualified		
LFA302	borrowers earning <= \$36,450*	
EPX303	Additional 1% assistance for Qualified US	
EPASUS	military personnel/veterans*	
EPX304	Additional 1% assistance for K-12 Teachers*	

\* See Down Payment Assistance Guidelines for details

Note: rates shown as "#N/A" are temporarily unavailable due to market conditions.

Rates subject to change at Lakeview's discretion

### **Additional Contacts**

# STIFEL

Contact	Phone	Email
Marc Paskulin, Banking	530.492.3264	paskulinm@stifel.com
Scott Riffle, Banking	303.391.5453	<u>riffles@stifel.com</u>
DeDe Cross, Banking	303.391.5425	crossde@stifel.com





Contact	Phone	Email
Katie Jakubowicz, Administrator	602.440.4845	kjakubowicz@rcalaw.com
Murray Boess, Investments Director	602.534.0180	mboess@phoenixida.com



#### Who to Contact





HOME IN FIVE ADVANTAGE PROGRAM/Lakeview Loan Servicing 2nd Loan Data Entry Form/Correspondent Lenders	HOME IN FIVE ADVANTAGE PROGRAM/Lakeview Loan Servicing 2nd Loan Data Entry Form/Correspondent Lenders			
2nd Loan Data: Choose 3 or 10 Year Term Comments	2nd Loan Data: Choose 3 or 10 Year Term Comments			
Key in data, hit ENTER then TAB	Key in data, hit ENTER then TAB			
Select 2nd Loan Term: Years [1] Select the 2nd Loan Term from the Drop Down Box	Select 2nd Loan Term: 3 Vears [1] Select the 2nd Loan Term from the Drop Down Box			
2nd Loan Number: Separate # assigned by Lakeview, will appear on all documents	2nd Loan Number: Separate # assigned by Lakeview, will appear on all documents			
Borrower(s) Borrower(s) vested as:	Borrower(s) Borrower(s) vested as:			
1	1 Nelson Rockefeller A Married Man and a Married Woman, Community			
2 +	Lillian Rockefeller     Property with Rights to Survivorship     +			
Borrower full names and vesting must match the First Loan     documents. Borrower 5 is reserved for Non-Purchasing	3 Borrower full names and vesting must match the First Loan			
Spouses and will only appear on the 2nd Deed of Trust.	4         documents. Borrower 5 is reserved for Non-Purchasing           5         Grandpa Rockefeller           Spouses and will only appear on the 2nd Deed of Trust.			
Street Address: Enter Full Street Address, City and Zip Code separately	Street Address: Enter Full Street Address, City and Zip Code separately			
City. Zip Code	City: Zip Code: 45454-7878			
County: Maricopa	County: Maricopa			
2nd Loan Date: 0 - 202 - Select the Month and Day of the Loan Closing Date from the Drop Down Boxes. Do not use the first payment date.	2nd Loan Date: 05 - 2019 - Select the Month and Day of the Loan Closing Date from the Drop Down Boxes. Do not use the first payment date.			
2nd Loan Maturity Date: 0 - 202 - Auto-Calculation Field: 2nd Loan Date plus 2nd Loan Term	2nd Loan Maturity Date: 09 - 05 - 2022 - Auto-Calculation Field: 2nd Loan Date plus 2nd Loan Term			
Forgiveness Period: From 0 • 0 • 2025 [1] [1] Auto-Calculation Field: 2nd Loan Term will determine	Forgiveness Period: From 05 v 05 v 2019 [1] [1] [1] Auto-Calculation Field: 2nd Loan Term will determine			
To 0 v 0 v 202 v Forgiveness Period. For a 3-year term, 1/36th per full month. For a 10-year term, 1/60th per full month in Years 6-10	To 05 v 05 v 2021 v Forgiveness Period. For a 3-year term, 1/36th per full month.			
2nd Loan Amount (\$): 0 As a % of final first loan amount, rounded down to nearest \$.	For a 10-year term, 1/60th per full month in Years 6-10           2nd Loan Amount (\$):         0           As a % of final first loan amount, rounded down to nearest \$.			
2nd Loan Recording Fee (\$): These are the only 2nd Loan fees permitted.	2nd Loan Recording Fee (\$): These are the only 2nd Loan fees permitted.			
2nd Loan Transfer Taxes (\$):	2nd Loan Transfer Taxes (\$):			
Additional 2nd Loan Information (Closing)	Additional 2nd Loan Information (Closing)			
Correspondent Lender Name: Lender's 2nd Loan Documents Shipping Address:	Correspondent Lender Name: Lender's 2nd Loan Documents Shipping Address:			
2nd Loan Closing Documents	2nd Loan Closing Documents			
Disclosure of 2nd Loan Terms Signed by all Borrowers	Disclosure of 2nd Loan Terms Signed by all Borrowers			
2nd Promissory Note Signed by all Borrowers	2nd Promissory Note Signed by all Borrowers			
2nd Deed of Trust Signed by all Borrowers	2nd Deed of Trust Signed by all Borrowers			
2nd Loan Closing Instructions For use by Title, Settlement/Escrow Company or Attorney	2nd Loan Closing Instructions For use by Title, Settlement/Escrow Company or Attorney			
Printing Instructions Select FILE PRINT then ALL or select PAGES then key in the page numbers for any of the following:	Printing Instructions Select FILE PRINT then ALL or select PAGES then key in the page numbers for any of the following:			
Disclosure of 2nd Loan Terms pages 2-3 2nd Loan Closing Instructions page 22	Disclosure of 2nd Loan Terms pages 2-3 2nd Loan Closing Instructions page 22			
2nd Promissory Note pages 4-10 2nd Deed of Trust pages 11-21	2nd Promissory Note pages 4-10 2nd Deed of Trust pages 11-21			



#### HOME IN FIVE<sup>SM</sup> Advantage Down Payment Assistance Program Disclosure of Second Loan Terms

Second Loan Date:	0 0 2019 -
Second Loan Amount (\$):	0
Second Loan Maturity Date:	0! • 0: • 2022 •
Borrower(s):	Nelson Rockefeller
	Lillian Rockefeller
Property Address:	City:
	County: Maricopa State: Arizona Zip Code: 45454-7878
Second Loan Lender:	The Industrial Development Authority of the City of Phoenix, Arizona
	The Industrial Development Authority of the County of Maricopa
Forgiveness Period:	From: 0! • 0: • 2019 to: 0! • 2022 •

I/we as applicant(s) may be eligible for a first mortgage loan (the "First Loan") to be secured by a Deed of Trust on certain property more fully described in that Deed of Trust ("Property") and, if chosen, a second mortgage loan (the "Second Loan") to be provided by The Industrial Development Authority of the City of Phoenix, Arizona and The Industrial Development Authority of the County of Maricopa (collectively, the "Second Loan Lender") through their HOME IN FIVE<sup>SM</sup> Advantage Down Payment Assistance Program (the "Program").

- I/We have been advised by the First Loan Lender of all other eligible sources of down payment and closing costs that are available to me/us, of any other mortgage loan alternatives that may be available to me/us at a lower loan rate, and of the benefits of this First Loan and if applicable, Second Loan relative to these other mortgage loan alternatives, that I/we have reviewed and understand these benefits of the Program.
- I/we understand that the Second Loan will be evidenced by a Second Note and secured by subordinate lien ("Second Deed of Trust") on the Property, subordinate only to the senior deed of trust.
- 3. I/we understand that the Second Loan is a fixed zero interest (0%) loan, with the Second Loan amount stated above due in full should the Second Loan become repayable as described in Paragraph 6 below. No scheduled payments are required until an action listed in Paragraph 5 below occurs. I/we understand that I/we am/are not entitled to any forgiveness if an action listed in Paragraph 5 below occurs prior to the Forgiveness Period. During the Forgiveness Period as stated above, the Second Loan amount shall be eligible for forgiveness 1/36 th per full month, should the Second Loan become repayable as described in Paragraph 6 below. There is no forgiveness for partial months.
- 4. If no action listed in Paragraph 5 occurs by the conclusion of the Forgiveness Period, the Second Loan will be forgiven in its entirety. I/we should refer to the Second Note and Second Deed of Trust evidencing and securing, respectively, the Second Loan for more information about non-payment, default, acceleration, prepayment rights and prepayment penalties and other important terms and conditions. No prepayment penalty will be imposed.

Home In Five Program	Version 1.5	Page 1   2

- 5. I/We understand that the Second Loan must be repaid upon:
  - a) The sale, disposition or transfer of the Property
  - b) The refinancing or payment in full of the First Loan
  - c) Upon acceleration of the First Loan or Second Loan for any reason
- 6. I/we understand(s) upon the occurrence of any of the actions described in Paragraph 5 herein (each a "Payment Action"), the Second Loan becomes immediately due and payable and I/we shall repay to the Second Loan Lender the entire remaining Second Loan Amount, net of any forgiveness.
- I/we also understand that the Second Loan Lender will not subordinate its second lien position on the Property under any circumstances, even to allow for the First Loan to be refinanced at a lower rate.
- I/we understand that this Second Loan is not assumable i.e., a subsequent purchaser of the Property cannot assume the remainder of the Second Loan.
- I/we understand that, other than a Second Loan recording fee, there are no other permitted Second Loan related fees and that the recording fee, if any, stated below are not considered finance charges.
- 10. I/we understand and agree that if the Second Loan Lender deems it necessary or appropriate under applicable federal or state law, it may send you an IRS Form 1099-C on or before March 1 of each year to evidence the amount of the Second Loan forgiven for the prior calendar year. Borrower may be required to treat the forgiven Second Loan Amount as ordinary income when completing my/our federal and state tax returns for each calendar year in which the debt is partially forgiven.
- 11. I/we understand that Lender does not provide any advice or guidance as to the tax consequences for any forgiveness of the Second Note and I/we have been urged to consult with a tax advisor as to any tax consequences.

AMOUNT	FINANCE	TOTAL NUMBER OF	RATE:	ANNUAL PERCENTAGE
FINANCED:	CHARGE:	PAYMENTS:		RATE:
The amount of	The dollar	The amount you will pay		The cost of your credit as a
credit provided to	amount the credit	upon the occurrence of a		yearly rate, including any
you	will cost you	Payment Action		Finance Charges
\$ <u>0</u>	\$0.00	Remaining unforgiven portion of the Second Loan	0%	0%

Second Loan Recording Fee: \$\_\_\_\_

Your payment schedule will be:

NUMBER OF PAYMENTS	AMOUNT OF PAYMENTS	WHEN PAYMENT IS DUE
One (1) payment, upon the occurrence of a Payment Action	The remaining unforgiven portion of the Second Loan	Upon meeting any condition in Paragraph 5

Second Loan Transfer Taxes: \$

I/we hereby acknowledge receipt of this disclosure:

Borrower's Signature	Date	Borrower's Signature	Date	-
Borrower's Signature	Date	Borrower's Signature	Date	-
Home In Five Program	Version 1	5	Page	2   2





The Industrial Development Authority of the City of Phoenix, Arizona The Industrial Development Authority of the County of Maricopa

> HOME IN FIVE Advantage Down Payment Assistance Program Second Promissory Note

Second Note Date:	05 • / 0: • / 2019 •
Second Loan Amount (\$):	0
Second Loan Number:	
Second Note Maturity Date:	05 • / 05 • / 2022 •
Borrower(s):	Nelson Rockefeller
	Lillian Rockefeller
Property Address:	City:
	County: Maricopa State: Arizona Zip Code: 45454-7878
Second Loan Lender:	The Industrial Development Authority of the City of Phoenix, Arizona The Industrial Development Authority of the County of Maricopa
Second Loan Servicer:	Lakeview Loan Servicing, LLC
Interest:	0%
Forgiveness Period:	From: 05 • / 0: • / 2019 to: 05 • / 05 • / 2022 •
Forgiveness Calculation:	1/36 th of the original Second Loan Amount for each full month during the Forgiveness Period

1. <u>AMOUNT</u>. THE INDIVIDUAL(S) LISTED ABOVE AND UNDERSIGNED BORROWER promises to pay to the order of The Industrial Development Authority of the City of Phoenix, Arizona and The Industrial Development Authority of the County of Maricopa, each a political subdivision existing under the laws of the State of Arizona, or their assignee (the "Lender"), that portion of the Second Loan Amount that is due and payable at the times set forth in this Second Promissory Note (the "Second Note"). This Second Note is originated on this date by the Lender under the Home In Five Advantage Down Payment Assistance Program (the "Program") to provide a second mortgage loan (the "Second Loan") to finance all or a portion of the down payment and closing costs associated with the first mortgage loan (the "First Loan") towards the purchase of the residence located at the Property

Home In Five Program	Version 1.5	Page 1 7	Home In Five Program
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In construing this Second Note, it is understood that the references to the Borrower include singular or plural, as the case may be, each of whom is jointly and severally responsible hereunder.

BORROWER:	DATE:
BORROWER: Lillian Rockefeller	DATE:
BORROWER:	DATE:
BORROWER:	DATE:

Version 1.5

Page 7 | 7

28

Executed as of the day and year first written above.

			Trustor/Borrower	Date	
			Nelson Rockefeller		
THE INDUSTRIAL DI HOME IN FIVE <sup>SM</sup>	ELOPMENT AUTHORITY OF THE CI EVELOPMENT AUTHORITY OF THE ADVANTAGE DOWN PAYMENT AS urity Agreement, Assignment of Rents	COUNTY OF MARICOPA SISTANCE PROGRAM	Trustor/Borrower	Date	
Second Deed of Trust, Seco	arity Agreement, Assignment of Rents	and Leases and Fixture Filings	Lillian Rockefeller		
Second Loan Date:	05 • / 05 • / 2019 • Second Lo	an Number:			
Second Loan Amount (\$):	0		Trustor/Borrower	Date	
Second Loan Maturity Date:	05 - / 0 / 2022 -				
Forgiveness Period:	From: 09 - / 05 - / 2019 to: 05 - / 05	· / 2022 •			
Forgiveness Calculation:	1/36 th of the original Second Loan Amo full month during the Forgiveness Period		Trustor/Borrower	Date	
Trustor(s)/Borrower(s), Vesting as:	Nelson Rockefeller Lillian Rockefeller	A Married Man and a Married Woman, Community Property with Rights to Survivorship	Grandpa Rockefeller		
	Grandpa Rockefeller		STATE OF ARIZONA	S\$.	
Trustor(s)/Borrower(s) Property Address:	County: <u>Maricopa</u> State: <u>Arizona</u>	City: Zip Code: <u>45454-7878</u>	COUNTY OF )		deviat 201 by
Trustee and Trustee Address:	First American Title Insurance Company 2425 E. Camelback Road, Suite 300, Pho		contained.	as acknowledged before me this, , who acknowledged and executed	day of, 201, by the foregoing for the purposes therein
Second Loan Lenders/ Beneficiaries and	The Industrial Development Authority of the City of Phoenix, Arizona 3352 East Camelback Road, Phoenix AZ 85018		IN WITNESS WHEREOF, I	hereunto set my hand and official set	al.
Addresses	The Industrial Development Authority 301 West Jefferson Street, 10th Floor, Ph		My commission expires:	Notary Public	
Second Loan Servicer:	Lakeview Loan Servicing, LLC		···) -····		
For good and valuable consid covenants as follows:	eration, the receipt and sufficiency of which ar	e acknowledged, Trustor agrees and			
assigns, in trust, pursuant to t and Fixture Filing ("Second ENTRY AND POSSESSION situated in the County listed a	st. Trustor irrevocably grants, conveys, and tra this Second Deed of Trust, Security Agreemen Deed of Trust") and Arizona law, WITH PO (, all of Trustor's right, title, and interest in and tbove, State of Arizona, more particularly desc ed in this Second Deed of Trust. The Premise	t, Assignment of Rents and Leases, WER OF SALE AND RIGHT OF d to that real property ("Premises") ribed on <u>Exhibit "A"</u> attached and,			

Home In Five Program

Home In Five Program

Page 1 | 11

Version 1.5

#### EXHIBIT "A" TO SECOND DEED OF TRUST AND ASSIGNMENT OF RENTS AND SECURITY AGREEMENT AND FIXTURE FILING

(legal description)



#### HOME IN FIVE Advantage Down Payment Assistance Program Second Loan Program Documents Checklist

		Nelson Rockefeller	Lillian R	ockefeller
Property Address :	, Arizona 45454-7878	BORROWER NAME	BORRO	OWER NAME
		BORROWER NAME	BORRO	WER NAME
Insert Legal Description:		Below is a list of program documents and helpful st forward this page to your Title Company/Escrow O		g sure they are executed accurately. You are welcome to
		<ul> <li>Disclosure of Second Loan Terms: o Signed by all Borrower(s).</li> <li>o Names and Property Address must matc</li> </ul>		
Parcel Identification Number:		<ul> <li>o 2nd Loan Date, 2nd Loan Amount must</li> <li>Original Second Loan Promissory Note         <ul> <li>o Signed by all Borrower(s).</li> <li>o Names and Property Address must matc</li> <li>o Second Loan Note does NOT need an Er</li> <li>o Original signed Second Note need not b</li> <li>o Original signed Second Note must be retored</li> </ul> </li> </ul>	e: ch all First Lien Doct indorsement or Allong be notarized (please n	iments. ze. nake and retain a copy for the loan file).
		<ul> <li>Second Loan Deed of Trust:         <ul> <li>Signed by Borrower(s) and any Non-Puu</li> <li>Names and Property Address must matc</li> <li>Please make and retain a certified copy</li> <li>Original signed, notarized Second Loan returned via priority mail to the original I</li> <li>Lender must provide the Exhibit A for the</li> </ul> </li> </ul>	ch all First Lien Docı y of signed document 1 Deed of Trust must i Lender (see delivery i	t for the loan file. be recorded (or e-recorded) by the County and instructions below).
		<ul> <li>For FHA Loans, Lenders must include o 52-2038405 – The Industrial Develop o 86-0445263 – The Industrial Develop</li> </ul>	oment Authority of the	e City of Phoenix, Arizona
		Original and signed Second Note and record	rded Second Deed	of Trust must be mailed via priority mail to:
		Original 2nd Promissory Notes must be Lakeview Loan Servicing LLC 507 Prudential Road, Mail Stop S Horsham, PA 19044 ATTN: Lakeview Corresponde	C \$142	ecorded 2nd Deeds of Trust must be mailed to: Indecomm Global Services FD-BV-9902 1260 Energy Lane, St. Paul, MN 55108 Bayview.Viewpoint@indecomm.net p: 651-766-2364
	Page 11   11	Home in Five Program	Version 1.5	Page 1  1

30