







The Home in Five Conventional Program is a partnership program between Lakeview Loan Servicing, Maricopa County IDA and the Phoenix IDA aimed at assisting low to moderate income individuals and families buy a home in Maricopa County.

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In response to the COVID-19 pandemic, the following interim guidance will supersede current Lakeview guidance listed in this matrix until future notice.

Interim Guidance in Response to COVID-19 for Conventional Programs				
Income and Employment Verification	<ul> <li>Effective with all loans closed on or after June 22, 2020, Lakeview will require all VVOEs to be completed within ten (10) business days of the note date for all salaried, hourly and commissioned income borrowers.</li> <li>When self-employment is used to qualify, verification that the borrower's business is open and operating must be confirmed within twenty (20) business days prior to the note date.</li> <li>Self-employment income must be assessed and verified in accordance with Fannie Mae and Freddie Mac temporary COVID-19 guidance.</li> <li>In cases where a traditional VVOE cannot be completed, Lakeview will only accept an email as an alternate VVOE for salaried, hourly and commissioned income borrowers. When an email is used, it must: <ul> <li>be from the borrower's direct supervisor/manager or the employer's HR department, and</li> <li>be from the employer's email address, such as name@company.com, and</li> <li>contain all the standard information required on a verbal verification of employment, including the name, title, and phone number of the person providing the verification.</li> </ul> </li> <li>Paystubs and bank statements will not be eligible alternatives to VVOEs</li> </ul> <li>** Refer to Lakeview announcements as posted on the Lakeview Correspondent website for full details</li>			
Continuity of Income	<ul> <li>Borrowers working in industries significantly impacted by the current conditions (e.g. service, travel, hospitality, etc.) should be given additional scrutiny to determine if this income will continue into the future and at the same or similar levels. Lenders remain responsible for ensuring that all borrowers are employed at their disclosed employment through closing.</li> </ul>			
Appraisal Flexibilities	Refer to Lakeview announcements as posted on the <u>Lakeview Correspondent</u> website for flexibilities allowing desktop and exterior appraisals.			



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Forbearance	<ul> <li>Lakeview Loan Servicing will not purchase any loan where the borrower is actively seeking a forbearance or any loan that is in an "active" forbearance status prior to purchase by Lakeview Loan Servicing</li> <li>See Lakeview announcement Refer to Lakeview announcements as posted on the Lakeview Correspondent website for full details and requirements.</li> </ul>
Age of Documentation	Refer to Lakeview announcements as posted on the <u>Lakeview Correspondent</u> website for full details
Power of Attorney	<ul> <li>At this time Lakeview is not aligning with Fannie Mae and Freddie Mac's Power of Attorney         <u>flexibilities.</u> Lakeview will continue to accept POAs in accordance with Lakeview Selling         Guide and Fannie Mae and Freddie Mac standard guidelines.</li> </ul>
Remote Online Notarization (RON)	Lakeview will not accept the use of remote online notarizations at this time.
Condominium Project Review	Refer to Refer to Lakeview announcements as posted on the <u>Lakeview Correspondent</u> website for flexibilities pertaining to condo project reviews and documentation



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Home in Five Conventional Fixed Rate Purchase Program				
Occupancy	Number of Units	Maximum LTV/CLTV	FICO	DTI
Primary Residence	1 Unit	97% /105%	640	Lesser of 50% or AUS

Loan Product					
	30 Year Fixed Rate Only				
		Advantage - No DPA* lac HFA Advantage First Mortgage product codes			
	CPX400 – 30 year No DPA qualifying income ≤80% AMI	CPX500 – 30 year No DPA qualifying income > 80% AMI			
	*Second loan documents are not required				
		ge 3-Year Forgivable Program lac HFA Advantage First Mortgage product codes			
	CPX403 - 30 year 3%, 3-year forgivable DPA qualifying income ≤80% AMI	CPX503 – 30 year 3%, 3-year forgivable DPA qualifying income > 80% AMI			
Eligible Products/Terms	CPX404 – 30 year 4%, 3-year forgivable DPA qualifying income ≤80% AMI	CPX504 – 30 year 4%, 3-year forgivable DPA qualifying income > 80% AMI			
	CPX405 – 30 year 5%, 3-year forgivable DPA qualifying income ≤80% AMI	CPX505 – 30 year 5%, 3-year forgivable DPA qualifying income > 80% AMI			
	Home in Five Advantage 3-Year Forgivable Second Mortgage product codes (see Home In Five Advantage down payment assistance guidelines for full details)				
	<b>EPX300</b> - 3%, 4% or 5% assistance				
	EPX301- Additional 1% assistance for First responders				
	EPX302- Additional 1% assistance for borrowers with qualifying income up to \$36,450				
	EPX303- Additional 1% assistance for Qualified US military personnel or veterans				
	EPX304- Additional 1% assistance for K-12 Teachers				
		sted on the Uniform Residential Loan Application,			
	Any discrepancies, including underreported income, must be corrected and submitted to DU or LPA as applicable.				
Income Limits	<ul> <li>All reported income that is verified and meets the criteria for stable monthly income must be used to qualify the borrower.</li> </ul>				
	<ul> <li>All stable and verifiable income used for underwriting qualification as reported in the Fannie Mae / Freddie Mac Underwriting and Transmittal Summary must be applied against the Program Income Limits. Household income does not apply.</li> </ul>				
Ineligible Product Types	Homestyle Renovation     Standard Fannie Mae HomeReady				



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	<ul> <li>Standard Freddie Mac Home Possible</li> <li>High Balance /Super Conforming loans</li> </ul>		
Purchase Price Limits	The Current Fannie Mae/ Freddie Mac Ioan limit applies. Non-conforming Loans are not eligible		
Loan Purpose	• Purchase		
Occupancy	<ul> <li>Primary residence, owner occupied only</li> <li>Borrowers and spouses must reside in the U.S and occupy the property as their primary residence within 60 days of closing</li> </ul>		
Buy downs	Not Permitted		
	Eligibility		
Borrower Eligibility	<ul> <li>Acceptable Residency statuses:         <ul> <li>US Citizen(s)</li> <li>Non-US Citizen(s) who are lawfully present in the United States. This includes both Permanent Qualified Resident Aliens and Non-Permanent Qualified Aliens defined in the Lakeview Loan Servicing Seller Guide or the Residency and Eligibility Guide</li> <li>Note: If closing in a Trust, the Trust beneficiaries must meet one of the above residency statuses</li> </ul> </li> <li>Not limited to first-time homebuyers</li> <li>Borrowers may not have an ownership interest in another residential property at the time of the loan closing</li> <li>Loans to Limited Liability Corporations are not permitted.</li> </ul>		
Homebuyer Education Requirements	<ul> <li>All homebuyers must attend an 8-hour homebuyer education course.</li> <li>See Home in Five Homebuyer Education page for full details on how to meet this requirement</li> <li>The applicable certificate(s) of completion must be delivered with the loan file.</li> <li>The Homebuyer Education course must: <ul> <li>meet Home in Five guidelines AND</li> <li>meet the standards defined by the National Industry Standards for Homeownership Education and Counseling or be a HUD approved course AND</li> <li>meet Fannie Mae or Freddie Mac's guidelines as applicable per AUS utilized</li> </ul> </li> </ul>		
Co-Signers/Non- Occupant co- borrowers/Non- purchasing Spouse	<ul> <li>Co-Signers and Non-occupant Co-Borrowers are not permitted</li> <li>A non-purchasing spouse is allowed on title to the property as long as they also sign the Second Deed of Trust. They are not required to sign the second Promissory note.</li> </ul>		



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Non-Arm's Length Transactions	Per Fannie Mae Selling Guide or Freddie Mac Seller Guide as applicable		
<u>Credit</u>			
AUS	<ul> <li>Fannie Mae DU Approve/Eligible or Freddie Mac Loan Prospect Advisor (LPA)         Accept/Eligible is required.</li> <li>Manual underwriting is not permitted</li> </ul>		
Underwriting Authority	Delegated underwriting only     Non-delegated underwriting not permitted		
FICO Requirements	<ul> <li>All borrowers must have a 640 minimum credit score subject to a DU Approve/ Eligible or LPA Accept/Eligible as applicable</li> <li>If any of the borrowers do not have a usable credit score, the loan is NOT eligible.</li> </ul>		
Non-Traditional Credit	Not permitted		
Significant Derogatory Credit	Refer to <u>Fannie Mae Selling Guide or Freddie Mac Seller Guide</u> as applicable		
DTI	<ul> <li>The lesser of 50% or AUS approval</li> <li>LPA ONLY- Effective for all purchases on or after 11/22/19:         <ul> <li>For the subject property and all other real estate owned, flood insurance and special assessments with more than 10 monthly payments remaining must be included in the DTI</li> </ul> </li> <li>To exclude a monthly student loan payment from the DTI ratio, the Mortgage file must contain documentation indicating that the Borrower is eligible or approved for the student loan forgiveness, cancelation, discharge or employment-contingent repayment program. Evidence of eligibility or approval must come from the student loan program or the employer, as applicable</li> </ul>		

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	Employment/Income
Employment/Income Verification	<ul> <li>Employment/Income</li> <li>Employment and income documentation must comply with the requirements of the AUS findings and the Fannie Mae Seller Guide or Freddie Mac Seller Guide as applicable         <ul> <li>Approved third party suppliers and distributors that generate employment and income verification reports are permitted for the purpose of verifying income and/or employment.</li> <li>For salaried borrowers the verbal verification of employment must be completed within 10 business days prior to the note date.</li> <li>For self-employed borrowers the verbal verification of employment must be completed within 120 days prior to the note date.</li> <li>For borrowers in the military, a military Leave and Earnings Statement dated within 30 days prior to the note date is acceptable in lieu of a verbal verification of employment.</li> <li>All sources of qualifying income must be legal in accordance with all applicable federal, state and local laws, rules and regulation, without conflict.</li> <li>A 4506-T form is required to be signed at closing for all transactions.</li> </ul> </li> <li>** **Iranscript Requirements:*         <ul> <li>W-2/1099 transcripts will not be required for a borrower when all income for that borrower is derived from W-2 wage earner and/or 1099 fixed income sources.</li> <li>** **Tax transcripts are required in the following circumstances:</li> <li>** When tax returns are used to qualify a borrower. The number of years provided must be based on the AUS findings. Income verified via tax returns includes but is not limited to the examples listed below:</li> <li>** **Self-employment income*</li> <li>** Other income sources (i.e. Dividend Interest, Capital Gains, Alimony, etc.)</li> <li>** When a written VOE form 1005 is used as standalone income verification.</li> <li>** Employment by family members</li></ul></li></ul>
	Assets/Reserves
• Asset documentation must comply with the requirements of AUS findings and Mae Seller Guide or Freddie Mac Seller Guide as applicable  o Approved third party suppliers and distributors that generate asset verificate permitted for the purpose of verifying assets	
Financing Concessions	Refer to Fannie Mae Selling Guide or Freddie Mac Seller Guide as applicable
Borrower Contribution	Per Fannie Mae HFA Preferred or Freddie Mac HFA Advantage guidelines as applicable



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Subordinate Financing		
Subordinate Financing/Down Payment Assistance	<ul> <li>Home In Five Advantage 3%, 4% or 5%, 3-Year Forgivable Second Mortgage**         <ul> <li>DU or LPA</li> </ul> </li> <li>1% Additional assistance for US Military personnel, veterans, first responders, teachers, and income qualified borrowers**         <ul> <li>**Refer to Home In Five Advantage or Home in Five Advantage Plus down payment assistance guidelines for all second mortgage requirements**</li> </ul> </li> </ul>	
	Property/Appraisal	
Eligible Property Types	<ul> <li>1- unit primary residence</li> <li>Townhomes</li> <li>PUDs</li> <li>Condominiums</li> <li>Leaseholds</li> </ul>	
Ineligible Property Types	Manufactured Homes     Cooperatives     Mobile Homes     2-4 units     Community Land Trusts     Land trusts where the beneficiary is an individual	
Appraisal Requirements	<ul> <li>Determined by AUS findings</li> <li>Appraisal Condition rating of C5/C6 or Quality rating of Q6 is not permitted</li> <li>Lakeview will require successful UCDP Submission Summary Reports (SSRs) from both Fannie Mae and Freddie Mac. Lakeview will not purchase loans that include the proprietary messages that indicate 100% of the loans submitted with appraisals from the identified appraiser or supervisory appraiser will be reviewed, or that Fannie Mae or Freddie Mac will not accept appraisals from the identified appraiser or supervisory appraiser as applicable.</li> </ul>	
Appraisal Transfers	Appraisal transfers are permitted in accordance with the <u>Fannie Mae Selling Guide</u> or <u>Freddie Mac Seller Guide</u> as applicable	
Appraisal Re-Use	The re-use of an appraisal is permitted in accordance with the <u>Fannie Mae Selling Guide</u> or <u>Freddie Mac Seller Guide</u> as applicable	



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Construction Conversion Transactions	Refer to <u>Fannie Mae Selling Guide</u> or <u>Freddie Mac Seller Guide</u> as applicable
Disaster Area Requirements	<ul> <li>Refer to the Disaster Guidelines in the <u>Lakeview Loan Servicing Seller Guide</u> for requirements pertaining to properties impacted by a disaster in:</li> <li>FEMA Major Disaster Declarations with designated counties eligible for individual assistance (IA);</li> <li>Areas where FEMA has not made a disaster declaration, but Lakeview Loan Servicing or an Investor (Fannie Mae, Freddie Mac, FHA, USDA or the Veterans Administration) has determined that there may be an increased risk of loss due to a disaster;</li> <li>Areas where the Seller has reason to believe that a property might have been damaged in a disaster</li> <li>Correspondent lenders are responsible for monitoring the <u>Disaster Declaration File</u> and the <u>FEMA Website</u> including the FEMA Declarations Summary on an ongoing basis to ensure that the property is not located in an area impacted by a disaster</li> </ul>
Escrow Holdbacks	<ul> <li>Escrow holdbacks are permitted for outstanding minor repairs for incomplete construction or for alterations and repairs that cannot be completed prior to loan closing provided the subject property is habitable and safe for occupancy at the time of closing</li> <li>Follow Freddie Mac /Fannie Mae guidelines regarding reason, type of improvements, time to complete, quality, disbursements, and post-closing documentation</li> <li>It is the Seller's responsibility to forward final completion documents to Lakeview Loan Servicing per Freddie Mac/ Fannie Mae guidelines</li> <li>Loans with outstanding escrow repairs must not impact Lakeview Loan Servicing's ability to deliver/sell the loan</li> <li>The correspondent lender or designated escrow company will be responsible for managing and disbursing the escrows</li> <li>The correspondent lender shall deliver loans that were originated in accordance with the Freddie Mac Seller Guide or Fannie Mae Selling Guide as applicable.</li> <li>Correspondent lender or designated escrow company is to retain the escrow funds until all improvements have been completed. Lender to provide Lakeview Loan Servicing confirmation of all work completed and that escrow funds have been released.</li> </ul>
Conversion of Primary Residence	Not Permitted
Geographic Restrictions	Property must be within Maricopa County
	Special Restrictions
High Cost Loans	Lakeview will not purchase High Cost Loans.



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Higher Priced Mortgage Loans (HPML)	Lakeview will purchase HPML in accordance with Fannie Mae/Freddie Mac guidelines		
Assumptions	May not be assumed by a subsequent buyer		
Multiple Financed Properties	Not Permitted		
	Insurance		
Mortgage Insurance	The following MI types are permitted:  Borrower paid monthly premium  Borrower paid single premium  Split Premium MI  Financed mortgage insurance premium must be included in the LTV and High Cost loan calculations  Mortgage Insurance Requirements  Loans with First Mortgage product codes CPX400, CPX403, CPX404:   TV Coverage  95.01- 95%  85.01- 90%  80.01- 85%  Loans with First Mortgage product codes CPX500, CPX503 and CPX504:  LTV Coverage  95.01- 95%  85.01- 90%  90.01- 95%  90.01- 95%  90.01- 95%  90.01- 95%  85.01- 90%  80.01- 95%  85.01- 90%  80.01- 90%  80.01- 90%  80.01- 12%	CLTV are subject to	
	85%		
	Other Considerations		
Age of Documents	<ul> <li>All credit documents must be dated within 120 days of the note date</li> <li>Preliminary title policies must be no more than 180 days old on the date</li> </ul>	the note is signed	



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Assignment of Mortgage	All loans must be registered with MERS at the time of delivery to Lakeview. The MERS transfer of beneficial rights and transfer of servicing rights must be initialed by the Seller within 7 calendar days of purchase date. Refer to selling guide for transfer requirements.
Seasoning	Loans must not be aged more than 45 days from the loan closing date until the time the loan is delivered to Lakeview for purchase. This includes the date the credit and closing file is received and the loan is eligible for purchase. All loans must be purchased by Lakeview within 60 days of the note date
Escrow Waivers	Escrow accounts for property taxes, homeowner's insurance and flood insurance (if applicable) are required on all loans.
Fees	<ul> <li>Origination Fees (to the Borrower)/Servicing Release Premiums (SRPs paid to Lender): <ul> <li>2.5% SRP upon purchase by Lakeview Loan Servicing.</li> <li>No Origination Fees</li> <li>Discount Fees are not permitted.</li> <li>Mortgage Related Fees (to the Borrower): "reasonable and customary".</li> <li>Lakeview Loan Servicing Fees (to the Correspondent Lender): \$400 Funding Fee, \$10 Flood Cert, \$75 Tax Service Fee will be netted out of the loan purchase price.</li> </ul> </li> <li>Other than a recording fee and transfer taxes, no other 2nd Loan related fees are permitted.</li> </ul>

Seller shall deliver loans that were originated in accordance with Freddie Mac or Fannie Mae guidelines as applicable, unless otherwise stated with this product matrix. \*\*In the case of conflicting guidelines, lender must follow the more restrictive to meet the credit, income limits, total debt-to-income ratio and loan and property requirements of Home in Five, Fannie Mae or Freddie Mac,(as applicable), Mortgage Insurer, Lender or Lakeview Loan Servicing.

	Version Control				
Author	Section	Date	Update		
DM	ALL	3.11.19	Matrix created		
DM		3.18.19	released		
DM	Income limits	4.11.19	Added clarification language:     \$99,169 maximum (regardless of family size), subject to additional restrictions based on product selected. See Eligible Products/Terms section for more details.		
	Eligible DM Products/Ter ms	J	Added clarification language: *Utilize <u>Fannie Mae's income lookup tool</u> for current AMI limit and census tract and added product names in charts		
DM			Home in Five Advantage 3-Year Forgivable Program Fannie Mae HFA Preferred or Freddie Mac HFA Advantage First Mortgage product codes		
			CPX400 – 30 year No DPA ≤100% AMI* or low-income census tract CPX500 – 30 year No DPA >100% AMI		
			CPX403 - 30 year 3%, 3-year forgivable DPA ≤100% AMI* or low- income census tract  CPX503 - 30 year 3%, 3-year forgivable DPA >100%AMI		



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			CPX404 – 30 year 4%, 3-year forgivable DPA ≤100% AMI* of income census tract	or low- >100% AMI	
				rgivable Second Mortgage product codes ayment assistance guidelines for full details)	
			EPX300- 3% or 4% assistance		
			EPX301- Additional 1% assistance for First responders		
			EPX302- Additional 1 % assistance for Income qualified born	rowers	
			EPX303- Additional 1% assistance for Qualified US military p	personnel or veterans	
			EPX304- Additional assistance for Teachers		
			*Utilize Fannie Mae lookup tool for current AMI limit		
			Home in Five Advantage Plus 10-Year Forgivable Freddie Mac HFA Advantage only First Mortgage product codes		
			CPX305 – 30 year 5%, 10-year forgivable (LPA only)	CPX315- 30 year 5%, 10-year forgivable DPA w/ VLIP (LPA on	
			CPX306 – 30 year 6%,10-year forgivable DPA (LPA only)	CPX316-30 year 6%, 10-year forgivable DPA w/VLIP (LPA only	
			CPX307 – 30 year 7%,10-year forgivable DPA (LPA only)	CPX317-30 year 7%, 10-year forgivable DPA w/ VLIP (LPA only	
				ar Forgivable Second Mortgage product codes a payment assistance guidelines for full details)	
			EPX100- 5%, 6% or 7% assistance		
			EPX101- Additional 1% assistance for First responders		
			EPX102- Additional 1 % assistance for Income qualified born	rowers	
			EPX103- Additional 1% assistance for Qualified US military p	personnel or veteran	
			EPX104- Additional assistance for Teachers		
	Ineligible		Added: • Land trusts where the beneficiary is	s an individual	
DM	Property types	4/25/19	Added. • Land trusts where the beneficiary is	s an marada	
DM	Income Limits	5/9/19	Updated program income limit to \$105,000		
DM	Eligible Products/Ter ms	7.20.19	Updated product codes based on 2019 AMI limits (100% AMI= \$72,900)		
DM	Homebuyer Education	7.20.19	Added new HBE provider (ARC)		
DM	Eligible Products/Ter ms	9.5.19	Updated product codes with new 80% AMI limits		
DM	Mortgage Insurance	9.5.19	Added coverage for over 80%		



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DM	Homebuyer Education Requirements	9.5.19		
DM	Eligible Product/ terms	10.10.1 9	See Home in Five Homebuyer Education page for full details on how to meet this requirement  Removed the product codes for the 10year forgivable option	
DM	DTI	11.7.19	<ul> <li>Added: LPA ONLY: LPA ONLY- <u>Effective for all purchases on or after 11/22/19:</u> <ul> <li>For the subject property and all other real estate owned, flood insurance and special assessments with more than 10 monthly payments remaining must be included in the DTI</li> </ul> </li> <li>To exclude a monthly student loan payment from the DTI ratio, the Mortgage file must contain documentation indicating that the Borrower is <i>eligible or approved for</i> the student loan forgiveness, cancelation, discharge or employment-contingent repayment program. Evidence of eligibility or approval must come from the student loan program or the employer, as applicable</li> </ul>	
DM	Eligible Products/term s	2.20.20	Added new codes for 5% assistance:  CPX405 – 30 year 5%, 3-year forgivable DPA qualifying income up to \$58,320	CPX505 – 30 year 5%, 3-year forgivable DPA qualifying income greater than \$58,320
DM	High Cost	3.19.20	Added clarification: as defined by the CFPB QM points and fees tests.	
DM	Eligible Product/ Terms	3.19.20	Added clarification that second loan documents are not required for No DPA option	
DM	COVID-19	4.9.202 0	Inserted covid-19 guidance	
DM	COVID	4.23.20	Updated Covid- 19 guidance	
DM	Income Limits	5.7.20	Changed Income limits to refer to Home in Five for most current limit	
DM	COVID-19	5.7.20	Updated COVID-19 guidance reflecting current announcements	
DM	COVID-19	5.11.20	Updated CVID-19 guidance page with rescission of forbearance fees	
DM	COVID-19	6.1.20	Updated COVID-19 forbearance section with new announcement number for updated information	
DM	COVID-19	6.11.20	Updated COVID-19 income section with reference to C2020-23 and temporary self-employment guidance	
DM	COVID-19	6.22.20	Updated guidance- roll back of VVOE overlay, attestation, extension of flexibilities	



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DM	COVID-19	7.23.20	Updated guidance on extension of appraisal, employment, age of documentation and condo flexibilities
DM	High Cost	7.23.20	Updated High Cost language to Lakeview will not purchase high cost loans
DM	COVID-19	9.17.20	Updated guidance on extension of appraisal, employment, forbearance, age of documentation and condo flexibilities
DM	COVID-19	10.1.20	Updated the following sections on the interim guidance pages to point to the Lakeview Correspondent website for full details:  Employment/income Appraisal Forbearance Age of Documentation Condo Project
DM	COVID-19	10.15.20	Updated Employment section: removed temporary waiver of tax transcripts
DM	Homebuyer Education	12.10.20	Clarified section by adding: • The applicable certificate(s) of completion must be delivered with the loan file. •The Homebuyer Education course must: omeet Home in Five guidelines AND omeet the standards defined by the National Industry Standards for Homeownership Education and Counseling or be a HUD approved course AND omeet Fannie Mae or Freddie Mac's guidelines as applicable per AUS utilized
DM	Disaster and Borrower	12.10.20	Updated to reflect new name of Residency and Disaster Guides

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